

Carbyne Joins Forces with Chemia to Drive Growth in the Agriculture Biologicals Sector

Carbyne Equity Partners is pleased to announce that, as of November 27th, we have entered a strategic partnership with Chemia S.P.A., an established Italian supplier of biologicals and conventional crop protection products. This partnership between the owner family and Carbyne marks a pivotal moment in the company's 60-year history and lays a strong foundation for the implementation of Carbyne's biologicals strategy and accelerated future growth.

Chemia: >60 Years of Differentiated Technology Paired with a Global Mindset

Founded by the Giberti family in 1962, Chemia is one of Italy's historic agriculture input companies and has over 60 years of experience in the formulation, manufacturing, and marketing of biologicals and crop protection products. The company serves both Italian and international customers across key agricultural markets leveraging its comprehensive portfolio. Chemia has built a reputation for reliability, high quality, and excellent customer relationships. Originally started in the conventional crop protection segment, Chemia early identified the crucial relevance of sustainable products and, subsequently managed to develop a diversified proprietary and IP protected biologicals portfolio under its Nutriland brand.

"This is an exciting new chapter for Chemia," said Andrea Giberti, remaining as CEO and minority shareholder of Chemia. "With Carbyne as our partner, we can enhance our R&D capabilities, scale our operations and make a stronger impact in serving farmers worldwide, while maintaining our commitment to quality, safety and environmental responsibility. By leveraging its strong dedication to sustainable agriculture and its deep industry expertise, Carbyne delivers substantial value, making it the ideal partner for Chemia's next growth phase."

Carbyne Equity Partners: A Partner for Growth and Innovation

Carbyne Equity Partners is a private equity firm that invests in growing European businesses with strong market positions and a focus on R&D. Our key sectors are agricultural inputs, healthcare, and nutrition, in which we benefit from an extensive network due to our entrepreneurial investor base. We partner with management teams and owners to develop businesses to the next level.

"We see significant potential in Chemia's strong heritage and its established presence in the Italian market, its comprehensive product portfolio as well as its commitment to the continuous development of biologicals. With the European biologicals market projected to grow at more than 10% annually until 2030, driven by improved product efficacy and increasing farmer adoption, we are confident that this partnership will enable Chemia to accelerate growth, expand internationally, and deliver even greater value to customers and farmers." – Marius Dantl for Carbyne.

Future Outlook: Accelerate Biologicals Innovation and International Expansion

Under this new partnership, Chemia is well positioned to become a leading European player in the agriculture biologicals sector. Near-term priorities focus on scaling the product portfolio by leveraging proprietary, well-protected production technologies and expanding the international customer base, particularly across Southern Europe and the wider Mediterranean fruit and vegetable region.